

# PRESS RELEASE

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# GEORGE KENT REPORTS RECORD EARNINGS FOR FYE2016

**PUCHONG, 29 MARCH 2016 –** George Kent (Malaysia) Berhad ("George Kent" or "the Group") today announced its 4th quarter ("Q4FYE2016") and full year ("FYE2016") results for the financial year ended 31 January 2016 as follows :-

## 4<sup>th</sup> Quarter vs Corresponding Quarter Last Year

- Revenue of RM267.5 million, up 128% from RM117.2 million.
- Profit before tax of RM28.0 million, up 121% from RM12.7 million.
- Profit after tax of RM19.9 million, up 140% from RM8.3 million.

# Full Year vs Corresponding Period Last Year

- Revenue of RM538.1 million, up 52% from RM353.2 million.
- Profit before tax of RM70.9 million, up 76% from RM40.3 million.
- Profit after tax of RM50.3 million, up 79% from RM28.1 million.
- Dividend of RM21.03 million, up 32% from RM15.92 million.

The significant increase in the Group's revenue and profit before /after tax were attributed to record contributions from the Group's Engineering and Metering divisions.

The engineering division is the main growth driver for FYE2016 results as it contributed 80% of revenue to the tune of RM432.7 million in line with the pace of its projects' activities. The increase is mainly attributable to the work progress in the healthcare, water and rail construction projects.

The metering division also saw an increase in contributions amounting to RM105.4 million which makes up 20% of revenue for the FYE2016. This increase is largely due to contributions from several fronts including the Group's largest single order to-date, received from the Water Supplies Department, Hong Kong and the strength of the major foreign trade currencies against the Ringgit.

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#### **Dividend**

Two (2) interim single-tier dividend of 2.0 sen per share and 1.5 sen per share respectively totaling RM10.51 million declared for the financial year ended 31 January 2016 were paid on 12 November 2015 and 26 January 2016 respectively. (FY2015: 2.0 sen per share and 1.2 sen per share totalled RM9.61 million).

Subject to Shareholders' approval at the forthcoming Annual General Meeting, the Directors have recommended a final single-tier dividend of 3.5 sen per share (FY2015: 2.1 sen per share) amounting to RM10.51 million (FY2015: RM6.31 million) for the financial year ended 31 January 2016. In Ringgit term, the total dividend for the financial year ended 31 January 2016 will be **RM21.03 million** which will be 32% higher when compared to the total dividend of RM15.92 million paid for the financial year ended 31 January 2015.

### Appointment as the Project Delivery Partner (PDP) for LRT3

During the year, George Kent and their joint venture partner received a Letter of Appointment ("LOA") from Prasarana Malaysia Berhad for the role of Project Delivery Partner ("PDP") in relation to the construction and completion of the Light Rail Transit Line 3 ("LRT 3") from Bandar Utama to Johan Setia.

This contract will significantly add to the Group's current order book of projects and is in line with the Group's strategy to actively bid for current and up-coming infrastructure projects.

### Award of Water Meters Tender by Water Supplies Department ("WSD"), Hong Kong

During the year, George Kent announced it had received a Letter of Award from the WSD, Hong Kong for the supply and delivery of 600,000 units of water meters. George Kent won the bid over a number of bidders based on the Group's background, experience, facilities, quality and current markets.

The water meters to be supplied to WSD over the next two years are the DN15 Brass PSM-Ts, worth a total sum of US\$7.17 million (equivalent to RM31.19 million). By industry standards, this single order of 600,000 water meters by any water authority is an "extremely" large order. This is the single largest order for water meters ever obtained in the history of George Kent.

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### **Chairman's Statement**

Commenting on the Group's record performance across the segments, George Kent Chairman, Tan Sri Dato' Tan Kay Hock said:

"This has indeed been an eventful year for George Kent. We achieved record results for the financial year as pre-tax-profit is up by an impressive 76% backed by staggering top-line growth of 52%. We were appointed as PDP for LRT 3 and we won our largest water meter contract to-date. This is a testament to the hard work that we have put in to create value for our shareholders."

"We will build on these successes as we continue to further strengthen our reputation as we register meaningful strides in both the Metering and Engineering industries, both locally and abroad. The Board is optimistic of our prospects going forward as the securing of several projects awards such as the PDP for the LRT3 and the Hong Kong water meters tender will expand the Group's earnings base and improve profitability."

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### About George Kent (Malaysia) Berhad

George Kent is an established metering and engineering company with core businesses focused on the water industry and the delivery of specialised infrastructure projects. For the past 80 years, it has provided a broad range of water metering solutions for households, industrial and plant use. Known for proven engineering excellence, George Kent has a strong track record of successfully completing high value projects in the water and other infrastructure sectors. The Group also undertakes technology-critical projects in the healthcare and rail transportation sectors and is currently carrying out the Ampang Line LRT Extension works and was recently awarded as the Project Delivery Partner for the LRT3 project, via MRCB-George Kent JV.

#### For more information, please visit www.georgekent.net

#### Issued by: Imej Jiwa Communication Sdn. Bhd. on behalf of George Kent (Malaysia) Berhad

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#### **MEDIA QUERY**

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